2020

Florida Health Professions Association, Inc.

Financial Statements and Independent Auditor's Report June 30, 2020



FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

FLORIDA HEALTH PROFESSIONS ASSOCIATION, INC. GAINESVILLE, FLORIDA

JUNE 30, 2020

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PURVIS GRAY

INDEPENDENT AUDITOR'S REPORT

Board of Directors Florida Health Professions Association, Inc. Gainesville, Florida

Report on the Financial Statements

We have audited the accompanying financial statements of the business-type activities of the Florida Health Professions Association, Inc. (the Association), a component unit of the University of Florida, as of and for the years ended June 30, 2020 and 2019, and the related notes to the financial statements, which collectively comprise the Association's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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INDEPENDENT AUDITOR'S REPORT

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the business-type activities of the Association as of June 30, 2020 and 2019, and the changes in its net position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3 through 6 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 17, 2020, on our consideration of the Association's internal control over financial reporting, and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Association's internal control over financial reporting and compliance.

September 17, 2020 Gainesville, Florida

This section of the Florida Health Professions Association, Inc.'s (the Association) annual report presents management's discussion and analysis of the Association's financial performance during the fiscal year ended June 30, 2020. The discussion and analysis of the Association's financial statements provides an overview of its financial activities for the year ended June 30, 2020. This discussion has been prepared by management along with the financial statements and related footnote disclosures and should be read in conjunction with, and is qualified in its entirety by, the financial statements and footnotes. The financial statements, footnotes, and this discussion are the responsibility of management.

While maintaining its financial health is crucial to the long-term viability of the Association, the primary mission of the Association is to bill and collect clinical professional fees to fund the educational, clinical, and research missions of the College of Public Health and Health Professions and the College of Public Health and Health Professions and the College) of the University of Florida (the University). Therefore, net position is accumulated only as required to ensure that there are sufficient reserve funds for future operations and implementation of new programs of the College.

USING THIS ANNUAL REPORT

This annual report consists of a series of financial statements, prepared in accordance with the Governmental Accounting Standards Board in Statement No. 35, *Basic Financial Statements—and Management's Discussion and Analysis—for Public Colleges and Universities*. These statements use the accrual basis of accounting.

The financial statements include the Statements of Net Position and the Statements of Revenues, Expenses, and Changes in Net Position, which present the financial position and activities of the Association, respectively. The Statements of Cash Flows provide information regarding cash received from and used in the activities of the Association. The notes to the financial statements provide additional information that is essential to a full understanding of the data provided in the financial statements.

FINANCIAL ANALYSIS OF THE ASSOCIATION

Assets	 2020	 2019	Increase Decrease)	Change	Total
Cash and Cash Equivalents Due from UF Strategic Fund Net Accounts Receivable	\$ 4,721,259 150,000 932,424	\$ 5,006,019 150,000 898,038	\$ (284,760) - 34,386	-6% 0% 4%	81% 3% 16%
Total Assets	\$ 5,803,683	\$ 6,054,057	\$ (250,374)	-4%	100%

As of June 30, 2020, total assets were \$5,803,683. The Association's largest asset is cash held in a commercial bank account. As of June 30, 2020, the cash balance was \$4,721,259.

The net accounts receivable increased due to working through the process to convert to telehealth services due to COVID.

Liabilities

	 2020	 2019	 ncrease ecrease)	Percent Change	% of 2020 Total
Accounts Payable and Other Liabilities Due to the University of Florida	\$ 73,025 -	\$ 57,343 -	\$ 15,682	27% 0%	100% 0%
Total Liabilities	\$ 73,025	\$ 57,343	\$ 15,682	27%	100%

Total liabilities were \$73,025. This represents an increase of \$15,682 or 27% from the previous year. The increase is due to an increase in credit balances.

Net Position

The total amount of net position for the year ending June 30, 2020 was \$5,730,658 which was a 4% decrease over the prior period.

Operating Revenues

	 2020	 2019	-	ncrease Decrease)	Percent Change	% of 2020 Total
Non-Exempt Professional Fees	\$ 2,965,193	\$ 2,861,842	\$	103,351	4%	71%
Exempt Professional Fees	 1,205,419	 1,055,149		150,270	14%	29%
Total Operating Revenues	\$ 4,170,612	\$ 3,916,991	\$	253,621	6%	100%

The total amount of operating revenues was \$4,170,612, an increase of \$253,621. Net exempt professional fees increased \$150,270. Non-exempt bad debts increased \$230,070. Overall the non-exempt income increased \$103,351.

Operating Expenses

Type of Expense	 2020	 2019	ncrease ecrease)	Percent Change	% of 2020 Total
Bank and Credit Card Fees Professional Fees Office Supplies	\$ 5,263 14,800 2,978	\$ 19,816 21,300 5,371	\$ (14,553) (6,500) (2,393)	-73% -31% -45%	23% 64% 13%
Total Operating Expenses	\$ 23,041	\$ 46,487	\$ (23,446)	-50%	100%

Operating expenses totaled \$23,041 which decreased 50% from the previous year due to the transition of the CHP clinic to EPIC.

Transfers

A total amount of \$4,413,627 was transferred from the Association to the College's Transfer from Component Units Fund and other funds at the University to pay for salaries and operating expenditures. This is an increase of \$144,249 or 3% over the previous year. The increase is due to the CHP business manager going on maternity leave the beginning of June and transferring extra dollars to ensure there were no issues during this time.

Change in Net Position

Change in net position was \$266,056. This is a decrease of 4% over the previous year due to the CHP business manager going on maternity leave the beginning of June and transferring extra dollars to ensure there were no issues during this time as well as the closure of the SLHS Speech Development/Reading Lab and the OT SmartDriver services due to COVID.

The Statements of Cash Flows

•••••					
	2020	2019	-	ncrease Decrease)	Percent Change
Cash (Used in) Provided by: Operating Activities	\$ 4,128,867	\$ 3,943,863	Ś	185.004	5%
Non-Capital Financing Activities Net Increase (Decrease) in Cash	(4,413,627)	(4,328,294)	·	(85,333)	2%
and Cash Equivalents	(284,760)	(384,431)		99,671	-26%
Cash and Cash Equivalents - Beginning of Year	5,006,019	5,390,450		(384,431)	-7%
Cash and Cash Equivalents - End of Year	\$ 4,721,259	\$ 5,006,019	\$	(284,760)	-6%

Condensed Statements of Cash Flows June 30, 2020 and 2019

Cash from Operating Activities

The amount of net cash from operating activities increased from \$3,943,863 to \$4,128,867 or 5%.

Cash from Non-Capital Financing Activities

A total amount of \$4,413,627 was transferred from the Association to the College's Transfer from Component Units Fund and other funds at the University to pay for salaries and operating expenditures. This is an increase of \$143,372 due to the CHP business manager going on maternity leave the beginning of June and transferring extra dollars to ensure there were no issues during this time.

Contacting the Association's Financial Management

The financial report is designed to provide the Association's Board of Directors, creditors, and the Board of Trustees of the University with a general overview of the Association's finances. If you have questions about this report or need additional information, contact the Association's Office at (352) 273-6625.

STATEMENTS OF NET POSITION FOR THE YEARS ENDED JUNE 30, 2020 AND 2019 FLORIDA HEALTH PROFESSIONS ASSOCIATION, INC. GAINESVILLE, FLORIDA

ASSETS

	 2020	 2019
Current Assets		
Cash and Cash Equivalents	\$ 4,721,259	\$ 5,006,019
Due from University of Florida Strategic Fund	150,000	150,000
Non-Exempt Patient and Contracts		
Receivable - Net of Allowances	853,352	779,000
Exempt Patient and Contracts		
Receivable - Net of Allowances	 79,072	 119,038
Total Net Accounts Receivable	932,424	898,038
Total Current Assets	 5,803,683	 6,054,057

LIABILITIES AND NET POSITION

Current Liabilities		
Other Liabilities	73,025	57,343
Total Current Liabilities	73,025	57,343
Total Liabilities	73,025	57,343
Net Position		
Unrestricted	5,730,658	5,996,714
Total Net Position	5,730,658	5,996,714
Total Liabilities and Net Position	\$ 5,803,683	\$ 6,054,057

STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE YEARS ENDED JUNE 30, 2020 AND 2019 FLORIDA HEALTH PROFESSIONS ASSOCIATION, INC. GAINESVILLE, FLORIDA

	2020	2019
Operating Revenues		
Non-Exempt Professional Fees (Net of \$1,335,050 and		
\$1,104,980 Bad Debts in 2020 and 2019, Respectively)	\$ 2,965,193	\$ 2,861,842
Exempt Professional Fees (Net of \$31,433 and \$0		
Bad Debts in 2020 and 2019, Respectively)	1,205,419	1,055,149
Total Operating Revenues	4,170,612	3,916,991
Operating Expenses		
Professional Fees	14,800	21,300
Bank and Credit Card Fees	5,263	19,816
Office Supplies	2,978	5,371
(Total Operating Expenses)	(23,041)	(46,487)
Net Operating Income	4,147,571	3,870,504
Contributions and Transfers		
Transfers from Component Units Fund	(4,413,627)	(4,269,378)
Total Contributions and Transfers	(4,413,627)	(4,269,378)
Change in Net Position	(266,056)	(398,874)
Net Position, Beginning of Year	5,996,714	6,395,588
Net Position, End of Year	\$ 5,730,658	\$ 5,996,714

See accompanying notes.

STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2020 AND 2019 FLORIDA HEALTH PROFESSIONS ASSOCIATION, INC. GAINESVILLE, FLORIDA

	2020	2019
Cash Flows from Operating Activities		
Cash Receipts from Clients and Affiliates	\$ 4,151,908	\$ 3,990,350
Cash Payments to Suppliers	 (23,041)	(46,487)
Net Cash Provided by (Used in) Operating		
Activities	 4,128,867	 3,943,863
Cash Flows from Non-Capital Financing Activities		
Payment from Shands due to University of Florida	-	(58,916)
Transfers from Component Units Fund	 (4,413,627)	 (4,269,378)
Net Cash Provided by (Used in) Non-Capital		
Financing Activities	 (4,413,627)	 (4,328,294)
Net Increase (Decrease) in Cash and Cash		
Equivalents	(284,760)	(384,431)
Cash and Cash Equivalents, Beginning of Year	5,006,019	 5,390,450
Cash and Cash Equivalents, End of Year	\$ 4,721,259	\$ 5,006,019
Reconciliation of Operating Income (Loss) to Net		
Cash Provided by (Used in) Operating Activities		
Operating Income (Loss)	\$ 4,147,571	\$ 3,870,504
Change in Assets - Decrease (Increase) and		
Liabilities - Increase (Decrease):		
Accounts Receivables	(34,386)	51,301
Other Liabilities	 15,682	22,058
Net Cash Provided by (Used in) Operating Activities	\$ 4,128,867	\$ 3,943,863

Note 1 - Summary of Significant Accounting Policies

Reporting Entity

The Florida Health Professions Association, Inc. (the Association) is a not-for-profit corporation formed by the faculty at the University of Florida College of Health Professions in May 1998, but was not activated until the year ended June 30, 2000. The College of Health Professions changed its name to College of Public Health and Health Professions in fiscal year 2004. The Association has been organized to perform billing and collection of professional fees associated with the practice of health-related professions at the University of Florida College of Public Health and Health Professions (the College). The Association was formed primarily for clinical, scientific, and educational purposes in support of the University of Florida Health Science Center and its associated programs. The Association transfers funds to the University of Florida in the furtherance of its above-stated purpose. The Association is an affiliated organization component unit of the University of Florida (the University).

Basis of Accounting

The accompanying financial statements are reported on the accrual basis of accounting. These financial statements are entirely those of the Association alone and, accordingly, are not intended to present the financial position or the results of operations of the University. The Association was determined to be "governmental" under guidance provided by the Governmental Accounting Standards Board (GASB) Statement No. 29.

Under GASB Statement No. 35, for financial reporting purposes, the Association is considered a special purpose government engaged only in business-type activities.

Classification of Revenues

The Association classifies its revenues as operating or non-operating according to the following criteria:

Operating Revenues

Include activities that have the characteristics of exchange transactions, such as clinical revenue.

Non-Operating Revenues

Include activities that have characteristics of non-exchange transactions, such as investment income. The Association currently has no non-operating revenues.

Net Position

The Association's net position is classified as follows:

Unrestricted

Represents net position that is not restricted for any purpose and available for current operations. All of the Association's net position is unrestricted.

Cash and Cash Equivalents

The Association considers all highly liquid investments, with maturities of three months or less when purchased, to be cash and cash equivalents. Included in the Association's cash and cash equivalents are amounts on deposit with commercial banks.

Accounts Receivable

Accounts receivable are reported net of an allowance for doubtful accounts and allowance for contractual adjustments. The allowance for doubtful accounts is established by charges to income through the provision for uncollectible accounts. The allowance is based on experience and other circumstances which may affect the ability of clients to meet their obligations. It is the Association's policy to write-off uncollectible accounts when there is no reasonable expectation of payment.

Revenues

Revenues are derived principally from professional fees charged to patients of faculty members. Net professional revenues are recorded on the accrual basis of accounting at the estimated net realizable amounts from patients, third party payers, and others for services rendered. Non-exempt revenues represent professional fees billed and collected by the Association's Clinical Health Psychology (CHP) Clinic. Exempt revenues are other professional fees billed and collected by the individual departments within the College. A substantial portion of exempt revenues is earned through contracts with various agencies, whereby the agency pays for the services rendered under the contract, not to exceed predetermined contract amounts.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates.

Concentration of Credit Risk

Substantially all of the Association's receivables are unsecured and a significant portion of the Association's revenues are subject to contractual arrangements with third parties. Significant changes to the provisions of those contracts could have a material effect on the Association's profitability.

Donated Services

The Association occupies space at the University and is assisted by employees of the University. Since there is no clearly measurable basis to value these contributed services, the value of such services is not recorded in the accompanying financial statements.

Income Taxes

The Association is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code.

It is the policy of management to evaluate its tax positions on an ongoing basis and to disclose any such positions it believes would have a material impact on the financial statements and related notes. Management believes that no such required disclosures exist.

The Association is subject to U.S. federal or state income tax examinations for the previous three years. If applicable, the Association would recognize interest accrued related to unrecognized tax benefits in interest expense and penalties in operating expense.

Note 2 - Deposits

The Association's cash deposits are insured up to \$250,000 by the Federal Deposit Insurance Corporation (FDIC). Deposits in excess of FDIC coverage are held in a bank that qualifies as a public depository under the *Florida Security for Public Deposits Act* (the Act). Under the Act, all qualified public depositories are required to pledge eligible collateral having a market value equal to or greater than the average daily or monthly balance of all public deposits, times the depository's collateral pledged level. The pledging level may range from 25% to 125% depending upon the depository's financial condition and establishment period. All collateral must be deposited with an approved financial institution. In the event of default by a qualified public deposit insurance, pledged collateral of the public depository in default and, if necessary, a pro rata assessment to the other qualified public depositories in the collateral pool. Therefore, all cash and time deposits held by banks are fully insured and collateralized.

Note 3 - Accounts Receivable

Accounts receivable are shown net of the following allowances for doubtful accounts and contractual adjustments:

			2020		
		Exempt		N	on-Exempt
Accounts Receivable	\$	79,072		\$	1,756,120
Allowance for Doubtful Accounts		-			(435,083)
Allowance for Contractual Adjustments		-			(467,685)
Ending Balance	\$	79,072		\$	853,352
			2019		
		Exempt		N	on-Exempt
Accounts Receivable	\$	160,038		\$	2,796,030
Allowance for Doubtful Accounts		(41,000)			(1,079,030)
Allowance for Contractual Adjustments		-			(938,000)
Ending Balance	\$	119,038		\$	779,000

The activity relating to the allowance for doubtful accounts for the years ended June 30 is summarized as follows:

	202	0
	Exempt	Non-Exempt
Beginning Balance	\$ 41,000	\$ 1,079,030
Provision for Bad Debts	31,433	1,335,050
Charge Offs, Net of Recoveries	(72,433)	(1,978,997)
Ending Balance	\$ -	\$ 435,083
	201	9
	Exempt	Non-Exempt
Beginning Balance		
Beginning Balance Provision for Bad Debts	Exempt	Non-Exempt
5 5	Exempt	Non-Exempt \$ 310,000

Note 4 - Due from University of Florida Strategic Fund

The Association entered into an agreement with the University of Florida in which the Association deposits its excess cash and investments into the University's Strategic Fund for the University to manage and invest for the benefit of the Strategic Fund. All earnings, losses, and associated investment management fees are retained by the University. The University intends to repay the amounts deposited to the Association; therefore, the Association recorded a due from the University's Strategic Fund of \$150,000 as of June 30, 2020 and 2019. Any withdrawal of monies under \$10 million have same day accessibility, while withdrawals over \$10 million require written notice of at least two working days.

Note 5 - <u>Risk Management</u>

The Association is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; and tenants' legal liability, for which the University carries insurance.

The University of Florida Self-Insurance Program and the University of Florida Healthcare Education Insurance Company (HEIC) provide general and professional liability protection for the University of Florida Board of Trustees on behalf of the six health colleges of the J. Hillis Miller Health Science Center, which includes the Association.

Note 6 - Funding and Service Fees

The Association and its related organizations receive Medicare, Medicaid, and service fees funds. These funds are subject to audits by the providers or their representatives. The audits of these programs have not yet been accepted/approved by the providers or their representatives. Accordingly, the final determination of compliance with applicable federal and state programs will be established at a future date. The allowance for doubtful accounts, as described in Note 3, includes a provision for Medicare or Medicaid billings which may be disallowed.

Note 7 - Related-Party Transactions

During the year ended June 30, 2020, the Association recorded \$983,608 of revenue from Shands Hospital relating to service contracts, of which \$42,061 is included in accounts receivable at June 30, 2020. During the year ended June 30, 2019, the Association recorded \$693,044 of revenue from Shands Hospital relating to service contracts, of which \$4,266 is included in accounts receivable at June 30, 2019.

In addition, the Association transferred \$4,413,627 and \$4,269,378 to the University during the years ended June 30, 2020 and 2019, respectively.

Note 8 - <u>COVID-19</u>

On March 17, 2020, the Speech Development/Reading Lab closed due to COVID-19. At the time, 16 evaluations and 72 therapy sessions were cancelled for the remainder of March and April 2020. There was no rescheduling of those appointments due to COVID-19 and the lab remained closed through the end of the 2019-2020 fiscal year. The closure resulted in an estimated loss of revenue of \$16,800 in FY2020.

Starting the new fiscal year July 1, 2020, the Speech Development/Reading Lab remains closed with a goal to re-open the lab in January 2021. It is currently estimated that the total loss of revenue due to COVID-19 will be \$20,614 from July 2020 through December 2020.

SmartDriver services closed due to COVID-19 on March 12, 2020 and reopened for services on June 30, 2020, resulting in a loss of at least \$7,000. Since re-opening it has only been able to provide services two days per week which has limited the amount of revenue that can be recouped in the first quarter of FY21.

The CHP clinic was able transition many of their therapy services to the telehealth platform, mitigating the financial impact of the pandemic. This allowed the clinic to maintain fourth quarter FY20 visits at a rate of 92% of the fourth quarter FY19. Testing services, which generate higher revenues took longer to adapt to the telehealth platform, resulting in a modest decrease in revenues from March to May 2020.

The CHP Clinic resumed face-to-face care in late June of 2020; however, telehealth reimbursement has remained strong throughout the first quarter of FY21 allowing the clinic to continue to minimize patient and provider risk with approximately 77% of patient visits continuing through telehealth. This has also enabled the clinic to expand its catchment to the entire state by allowing it to continue services to patients who leave Gainesville. If payers return to pre-COVID coverage limits for telehealth visits, the clinic is prepared to return to prior practice models while maintaining revenue targets. It is anticipated, however, that while payers may begin to constrain some aspects of telehealth coverage, they will not likely return to pre-COVID levels.

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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors Florida Health Professions Association, Inc. Gainesville, Florida

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the business-type activities of the Florida Health Professions Association, Inc. (the Association), a component unit of the University of Florida, for the year ended June 30, 2020, and the related notes to the financial statements, which collectively comprise the Association's basic financial statements, and have issued our report thereon dated September 17, 2020.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Association's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, we do not express an opinion on the effectiveness of the Association's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Association's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, non-compliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of non-compliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Association's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Association's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

September 17, 2020 Gainesville, Florida